

# STEPHENS

## COMMERCIAL PAINTING

### BACKGROUND

This commercial building had a leaking roof which was impacting business operations. Spectrum Brands had received a bid for a complete roof replacement for their 235,000 sq ft manufacturing facility, which would be extremely expensive and disruptive of the business. Before proceeding with a roof replacement, the client turned to Stephens Commercial Painting for a second opinion.



### APPROACH

- **Onsite Assessment:** The pros at Stephens Commercial took the time to walk the roof and thoroughly inspect the leaky locations.
- **Cost Benefit Analysis:** The Stephens Commercial Painting team provided a comparison analysis between elastomeric coating vs roof replacement.
- **Site Analysis:** Undertaking a meticulous site analysis before initiating the painting project to identify potential challenges and specific requirements.
- **Detailed Proposal:** A comprehensive, written proposal was provided, including timeline, materials, change order process and contingencies.

### SOLUTION

Through a collaborative approach, the client and Stephens chose an elastomeric roof coating instead of roof replacement. This was installed in a multi-step process, that included prep work, cleaning and multiple coatings over a series of 10 weeks.

### RESULTS

The client was extremely satisfied with the results. Their new roof coating made the building water tight with significantly less expense, zero down time for operations, and a more eco-friendly solution. The fluid-applied elastomeric roof coating also offers ongoing energy efficiency benefits for heating and cooling costs.

### SCAN TO WATCH



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